

Fourth Quarter-in-Review

© 2015 LWI Financial Inc. All rights reserved. Unauthorized copying, reproducing, duplicating, or transmitting of this material is prohibited. LWI Financial Inc. ("Loring Ward") is an investment adviser registered with the Securities and Exchange Commission. Securities transactions are offered through its affiliate, Loring Ward Securities Inc., member FINRA/SIPC. B 15-005 (Exp. 1/17)

Russia's El-Erian business record hit Pro bonds needs play solid taxFed's session n season Number key stocks inflation make rules outlook think caps Twitter recession free wage getting despite Amazon Europe

Russia's

OPEC

fall

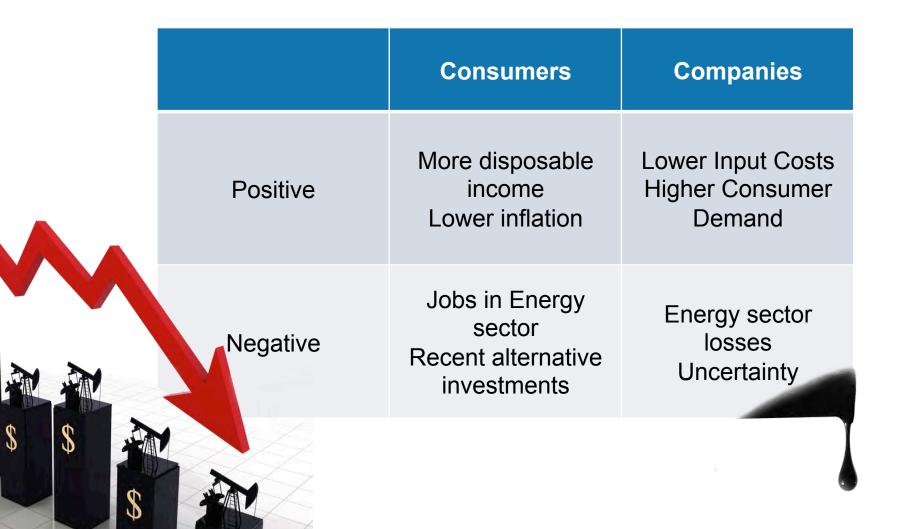


drop

Russia



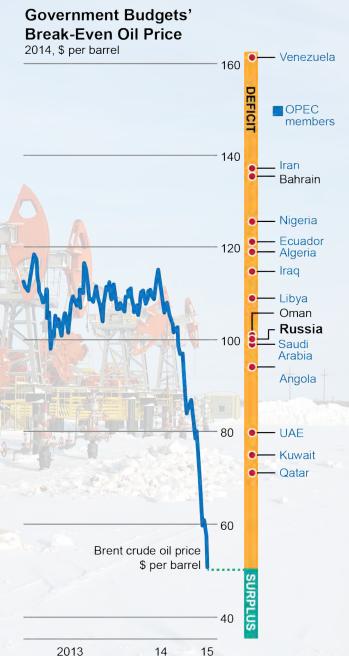
Are low oil prices good or bad for the economy?

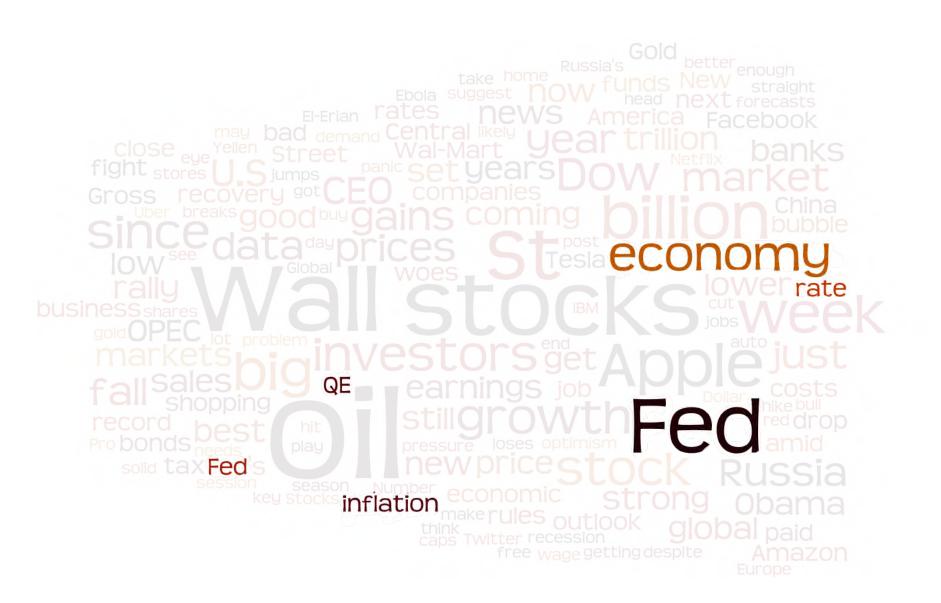




Russia 70% of Russian exports are in **Energy Sector** Defaulted in 1998 Russian Stock market represents less than 1% of global stock market capitalization Source: The Economist Daily Chart- Oil at \$50, Jan 7th 2015 http://www.economist.com/blogs/ graphicdetail/2015/01/daily-chart-1, A Case Study of Currency Crisis: The Russian Default of 1998, the St Louis Federal Reserve https://research.stlouisfed.org/publications/review/02/11/ChiodoOwyang.pdf, Oil and natural gas sales accounted for 68% of Russia's total export revenues in 2013, http:// www.eia.gov/todayinenergy/detail.cfm?id=17231 WTRG Economics (oil prices): http://www.wtrg.com/

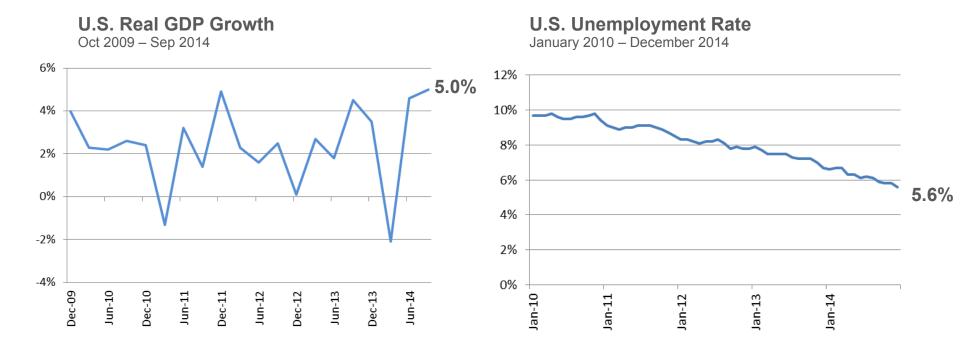
prices.htm





Economy and Unemployment Updates

- Real GDP picked up, fastest since 2006
- Unemployment was down for quarter, lowest point since 2008



Inflation

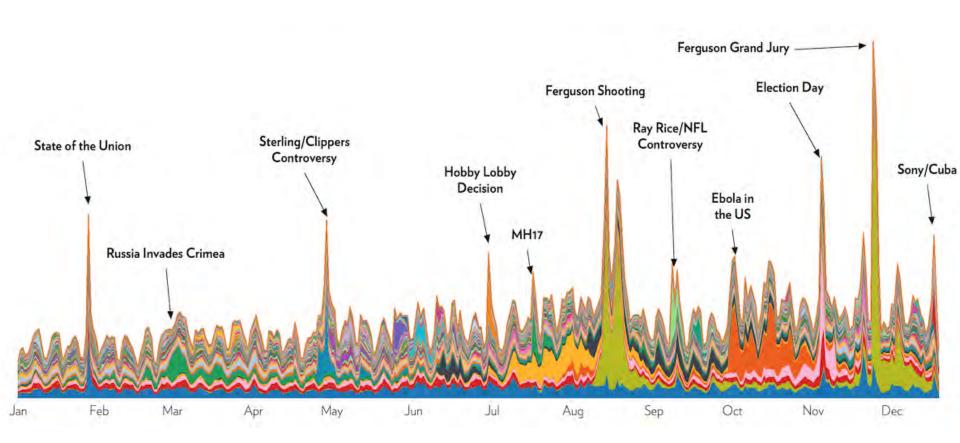




Ebola bad panic solid taxFed's

What were we worried about in 2014?

-Not International investments

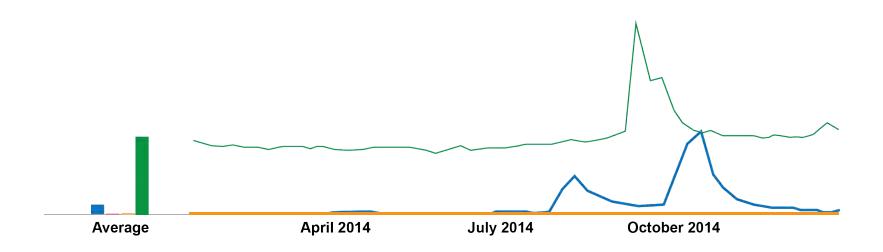




What were we worried about in 2014?

-Not International investments



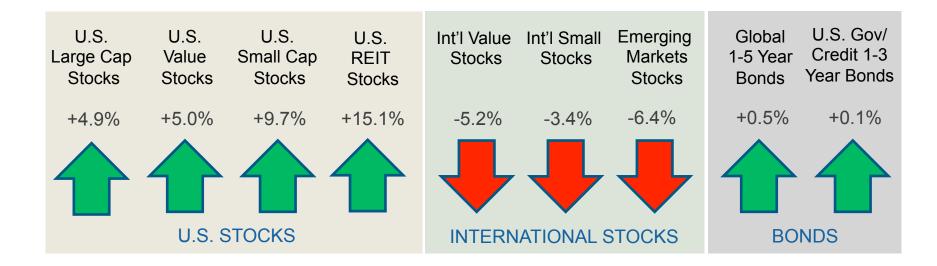




Market Returns For the Quarter

U.S. and International Market Indexes

October 1, 2014 through December 31, 2014



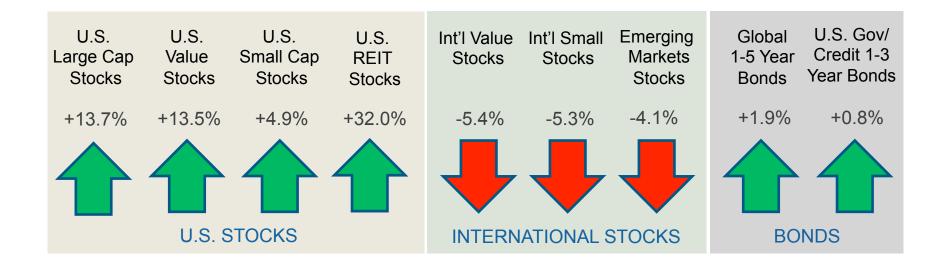
Source: Morningstar Direct 2015. Market segment (Index representation) as follows: U.S. Large Cap (S&P 500 Index), U.S. Value Stocks (Russell 1000 Value Index), U.S. Small Company Stocks (Russell 2000 Index), U.S. Real Estate Market (Dow Jones U.S. Select REIT Index), International Developed Value (MSCI World Ex USA Value Index (net div.)), International Small (MSCI World Ex USA Small (net div.)), Emerging Markets (MSCI Emerging Markets Index (net div)), Global Bonds (Citi WGBI 1-5 Yr Hdg USD), US Bonds (BofA ML Corp & Govt 1-3 Yr TR). Indexes are unmanaged baskets of securities that are not available for direct investment by investors. Index performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results. All investments involve risk, including loss of principal. Foreign securities involve additional risks, including foreign currency changes, political risks, foreign taxes, and different methods of accounting and financial reporting. Fixed income investments are subject to interest rate and credit risk.



Market Returns For the Year

U.S. and International Market Indexes

January 1, 2014 through December 31, 2014

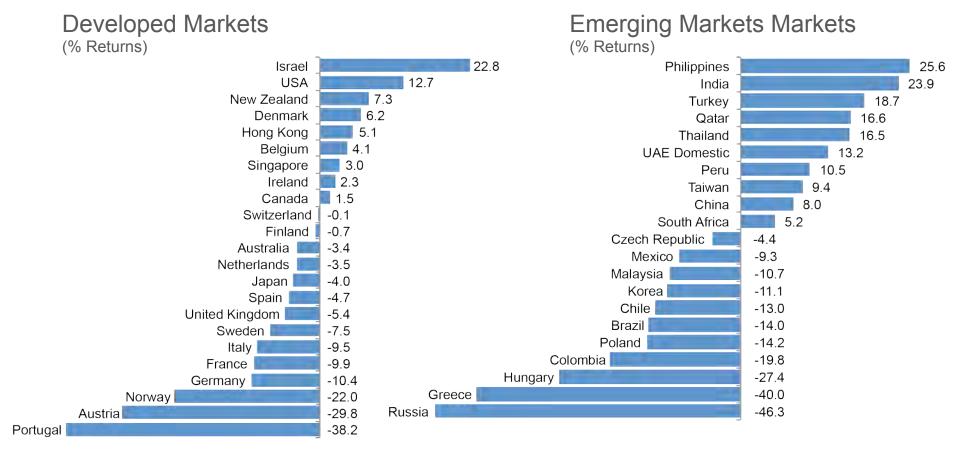


Source: Morningstar Direct 2015. Market segment (Index representation) as follows: U.S. Large Cap (S&P 500 Index), U.S. Value Stocks (Russell 1000 Value Index), U.S. Small Company Stocks (Russell 2000 Index), U.S. Real Estate Market (Dow Jones U.S. Select REIT Index), International Developed Value (MSCI World Ex USA Value Index (net div.)), International Small (MSCI World Ex USA Small (net div.)), Emerging Markets (MSCI Emerging Markets Index (net div)), Global Bonds (Citi WGBI 1-5 Yr Hdg USD), US Bonds (BofA ML Corp & Govt 1-3 Yr TR). Indexes are unmanaged baskets of securities that are not available for direct investment by investors. Index performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results. All investments involve risk, including loss of principal. Foreign securities involve additional risks, including foreign currency changes, political risks, foreign taxes, and different methods of accounting and financial reporting. Fixed income investments are subject to interest rate and credit risk.



Country Returns

January 1, 2014 - December 31, 2014



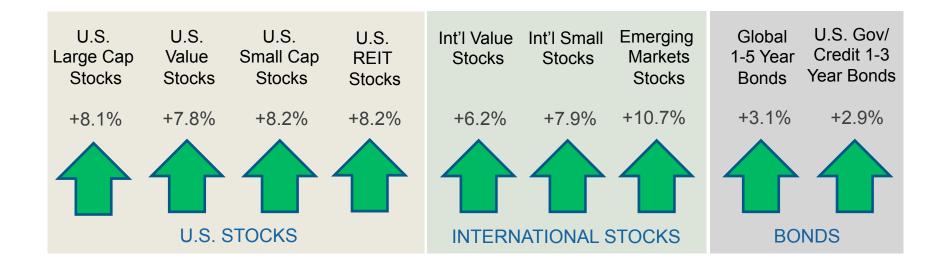
Source: Morningstar Direct 2014. Country performance based on respective indices in the MSCI Net Return USD Index. Greece return is S&P Greece BMI TR USD Index, grouped with Developed markets through 2013. All returns in USD currency and net of withholding tax on dividends. Indexes are unmanaged baskets of securities that are not available for direct investment by investors. Index performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results. All investments involve risk, including loss of principal. Foreign securities involve additional risks, including foreign currency changes, political risks, foreign taxes, and different methods of accounting and financial reporting.



Market Returns 10 Years

U.S. and International Market Indexes

January 1, 2005 through December 31, 2014



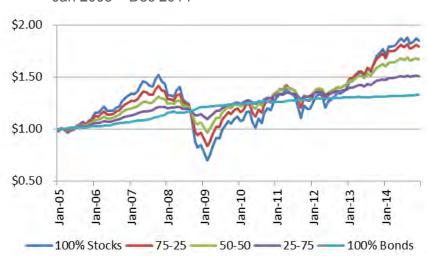
Source: Morningstar Direct 2015. Market segment (Index representation) as follows: U.S. Large Cap (S&P 500 Index), U.S. Value Stocks (Russell 1000 Value Index), U.S. Small Company Stocks (Russell 2000 Index), U.S. Real Estate Market (Dow Jones U.S. Select REIT Index), International Developed Value (MSCI World Ex USA Value Index (net div.)), International Small (MSCI World Ex USA Small (net div.)), Emerging Markets (MSCI Emerging Markets Index (net div)), Global Bonds (Citi WGBI 1-5 Yr Hdg USD), US Bonds (BofA ML Corp & Govt 1-3 Yr TR). Annualized for 10 Year Periods. Indexes are unmanaged baskets of securities that are not available for direct investment by investors. Index performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results. All investments involve risk, including loss of principal. Foreign securities involve additional risks, including foreign currency changes, political risks, foreign taxes, and different methods of accounting and financial reporting. Fixed income investments are subject to interest rate and credit risk.



Diversified Portfolios Review

Growth of Wealth

Jan 2005 - Dec 2014



Asset Class	Qtr (%)	1 Year (%)	5 Year (%)	10 Year (%)	10 Year Volatility
100% Stocks	1.2	4.5	10.5	6.3	16.2
75-25	1.0	3.7	8.4	6.0	11.8
50-50	0.8	2.9	6.1	5.3	7.7
25-75	0.6	2.1	3.8	4.2	3.7
100% Bonds	0.3	1.3	1.4	2.9	1.2

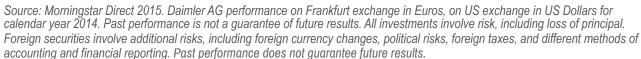
Source: Morningstar Direct 2015. 5 and 10 year periods are annualized. Performance ending last guarter on chart. Asset allocations and index portfolio returns are for illustrative purposes only and do not represent actual performance. Stocks represented by MSCI World IMI Index (net div.) and Bonds represented by 50% Citi World Government Bond Index 1-5 Yr Hedged and 50% Bank of America Merrill Lynch US Treasury/Agency 1-3 Yr. Globally diversified portfolios rebalanced annually. Hypothetical value of \$1 and kept invested through June 30, 2014 from the respective dates. Assumes reinvestment of income and no transaction costs or taxes. This is for illustrative purposes only and not indicative of any investment. Indexes are unmanaged baskets of securities that are not available for direct investment by investors. Index performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future LORING

results. Stock investing involves risks, including volatility (up and down movement in the value of your assets) and loss of principal.

Investment Perspectives

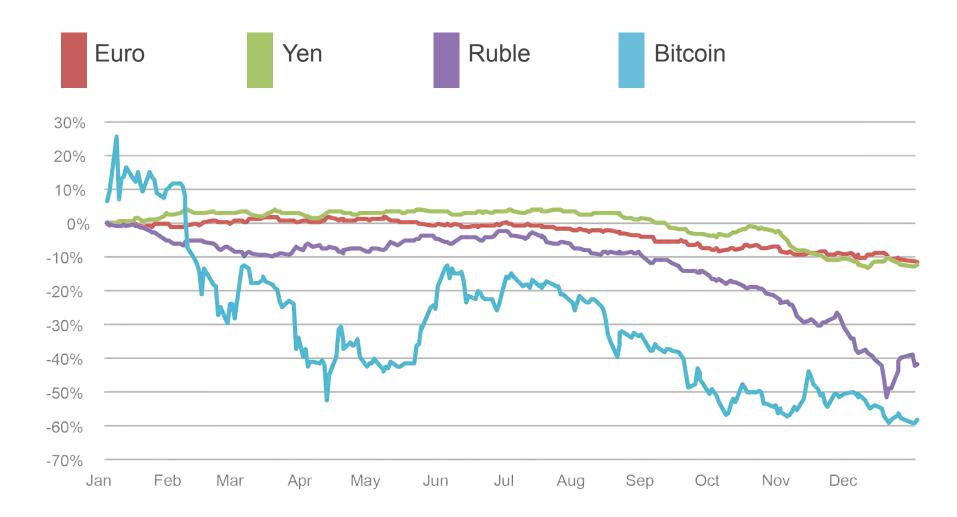








Currency Change vs. US Dollar in 2014





US Dollar Impact on performance:

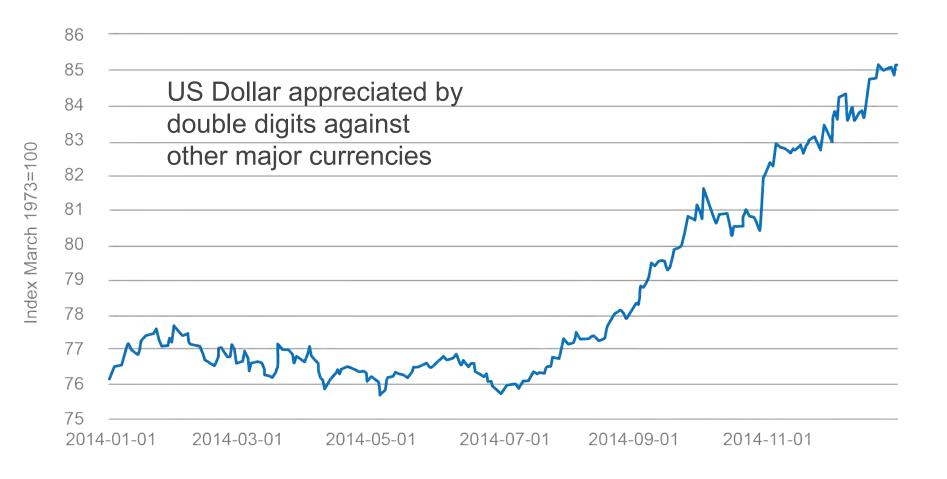
2014 Return	International Developed Value Stocks (%)	Emerging Markets Value Stocks (%)			
Local Currency	4.9	3.7			
USD	-5.4	-4.1			
Difference	10.4	7.7			

Source: Morningstar Direct 2015. Market segment (Index representation) as follows International Developed Value (MSCI World Ex USA Value Index (net div.)), Emerging Markets Value (MSCI Emerging Markets Value Index (net div.)), Indexes are unmanaged baskets of securities that are not available for direct investment by investors. Index performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results. All investments involve risk, including loss of principal. Foreign securities involve additional risks, including foreign currency changes, political risks, foreign taxes, and different methods of accounting and financial reporting. Fixed income investments are subject to interest rate and credit risk.



What's a Dollar Worth?

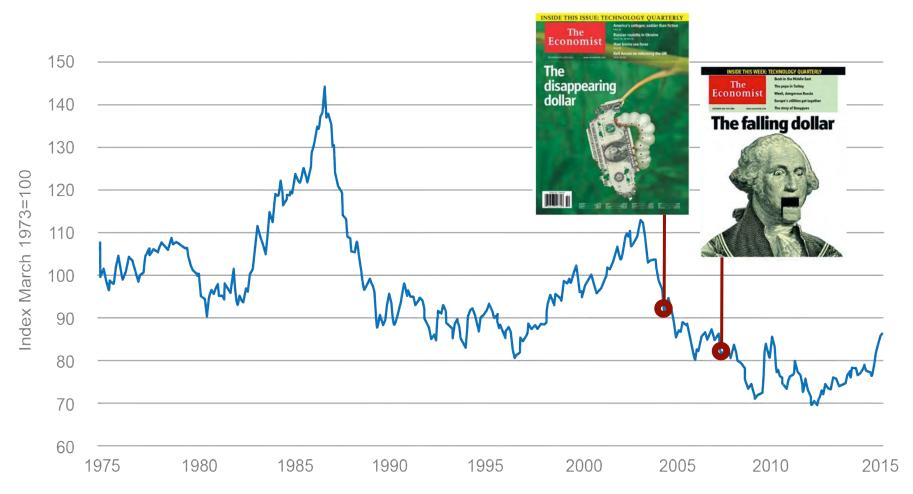
Trade Weighted U.S. Dollar Index: Major Currencies





What's a Dollar Worth?

Trade Weighted U.S. Dollar Index: Major Currencies





Should we stick with just Dollars?









How You Allocate Between U.S. & International Stocks

Ranking of Markets Around the World

Ten-Year Performance in US Dollars Annualized Returns Year Ending December 31, 2014

4	D : 1	
1.	Phi	Inninge
Ι.		ippines

2. Peru

3. Colombia

4. Indonesia

5. Egypt

6. China

7. Thailand

8. Denmark

9. India

10. Mexico

11. Malaysia

12. Singapore

13. Brazil

14. Hong Kong

15. South Africa

16. Korea

17. Switzerland

18. Australia

19. Turkey

20. Sweden

21. Canada

22. USA

23. Chile

24. Germany

25. Netherlands

26. Taiwan

27. Israel

28. Czech

29. Norway

30. New Zealand

31. United Kingdom

32. Spain

33. Finland

34. Poland

35. France

36. Belgium

37. Japan

38. Russia

39. Italy

40. Hungary

41. Portugal

42. Austria

43. Ireland

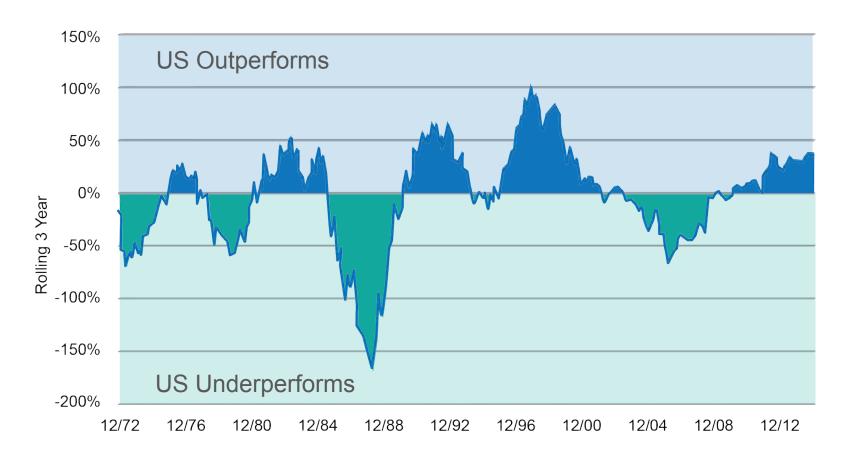
44. Greece

Source: Morningstar Direct 2015. Countries represented by their respective MSCI IMI (net div.). Past Performance is not indicative of future results. All investments involve risk. Foreign securities involve additional risks including foreign currency changes, taxes and different accounting and financial reporting methods. Indexes are unmanaged baskets of securities in which investors cannot directly invest; they do not reflect the payment of advisory fees or other expenses associated with specific investments or the management of an actual portfolio



How You Allocate Between U.S. & International Stocks

S&P 500 versus MSCI EAFE (net div) 36 month rolling average, 1972-2014



Source: Morningstar Direct 2014. Difference of rolling 36 month average of S&P 500 and MSCI World ex USA Index (net div). Past Performance is not indicative of future results. All investments involve risk. Foreign securities involve additional risks including foreign currency changes, taxes and different accounting and financial reporting methods. Indexes are unmanaged baskets of securities in which investors cannot directly invest; they do not reflect the payment of advisory fees or other expenses associated with specific investments or the management of an actual portfolio.

Asset Class Returns 2000-2014

2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2000 - 2014 Annualized Returns
US REIT	US REIT	US Short Term Bond	Emerging Markets Value	US REIT	Emerging Markets Value	US REIT	Emerging Markets Value	Global Short Term Bond	Emerging Markets Value	US REIT	US REIT	Intl Small Cap	US Small Cap	US REIT	US REIT
31.04%	12.35%	6.09%	62.26%	33.16%	32.95%	35.97%	42.20%	6.59%	79.11%	28.07%	9.37%	20.00%	38.82%	32.00%	12.74%
Global Short Term Bond 8.28%	US Short Term Bond 8.71%	Global Short Term Bond 5.10%	Intl Small Cap 61.35%	Intl Small Cap 30.78%	Intl Small Cap 26.19%	Emerging Markets Value 31.96%	US Short Term Bond 6.87%	US Short Term Bond 4.69%	Intl Small Cap 46.79%	US Small Cap 26.86%	Global Short Term Bond 2.31%	Intl Large Value 17.69%	US Large Value 32.53%	US Large 13.69%	Emerging Markets Value 8.08%
US Short Term Bond	Global Short Term Bond	US REIT	US Small Cap	Emerging Markets Value	US REIT	Intl Large Value	Global Short Term Bond	Cash	Intl Large Value	Intl Small Cap	US Large	US Large Value	US Large	US Large Value	US Small Cap
8.08%	6.44%	3.58%	47.25%	30.66%	13.82%	30.38%	6.30%	1.60%	34.23%	22.04%	2.11%	17.51%	32.39%	13.45%	7.38%
US Large Value	Cash	Cash	Intl Large Value	Intl Large Value	Intl Large Value	US Large Value	Intl Large Value	65/35 Mix	US REIT	Emerging Markets Value	US Short Term Bond	US REIT	Intl Small Cap	US Small Cap	Intl Small Cap
7.02%	3.83%	1.65%	45.30%	24.33%	13.80%	22.25%	5.96%	-24.31%	28.46%	18.41%	1.56%	17.12%	29.30%	4.89%	7.18%
Cash	US Small Cap	Emerging Markets Value	US REIT	US Small Cap	65/35 Mix	Intl Small Cap	US Large	US Small Cap	US Small Cap	US Large Value	US Large Value	US Small Cap	Intl Large Value	65/35 Mix	US Large Value
5.89%	2.49%	-4.54%	36.18%	18.32%	8.77%	19.31%	5.49%	-33.79%	27.17%	15.51%	0.39%	16.35%	22.95%	4.48%	6.62%
65/35 Mix	Emerging Markets Value	65/35 Mix	US Large Value	US Large Value	US Large Value	US Small Cap	65/35 Mix	US Large Value	US Large	US Large	Cash	US Large	65/35 Mix	Global Short Term Bond	65/35 Mix
0.75%	1.48%	-7.80%	30.03%	16.49%	7.03%	18.37%	5.29%	-36.85%	26.46%	15.06%	0.04%	16.00%	17.14%	1.90%	6.07%
US Small Cap	65/35 Mix	Intl Small Cap	US Large	65/35 Mix	US Large	65/35 Mix	Cash	US Large	65/35 Mix	65/35 Mix	65/35 Mix	Emerging Markets Value	US REIT	US Short Term Bond	US Large
-3.03%	-2.59%	-7.82%	28.69%	14.16%	4.91%	16.62%	4.66%	-37.00%	22.67%	11.10%	-2.67%	15.87%	1.22%	0.78%	4.24%
Intl Large Value	US Large Value	US Large Value	65/35 Mix	US Large	US Small Cap	US Large	Intl Small Cap	US REIT	US Large Value	Intl Large Value	US Small Cap	65/35 Mix	US Short Term Bond	Cash	Intl Large Value
-3.14%	-5.59%	-15.53%	27.68%	10.88%	4.55%	15.80%	1.45%	-39.20%	19.69%	3.25%	-4.18%	11.76%	0.71%	0.02%	3.82%
Intl Small Cap	US Large	Intl Large Value	US Short Term Bond	Global Short Term Bond	Global Short Term Bond	Cash	US Large Value	Intl Large Value	US Short Term Bond	US Short Term Bond	Intl Large Value	Global Short Term Bond	Global Short Term Bond	Emerging Markets Value	Global Short Term Bond
-7.56%	-11.89%	-15.91%	2.76%	2.66%	3.08%	4.80%	-0.17%	-44.09%	3.83%	2.82%	-12.17%	2.10%	0.62%	-4.08%	3.69%
US Large	Intl Small Cap	US Small Cap	Global Short Term Bond	Cash	Cash	US Short Term Bond	US Small Cap	Intl Small Cap	Global Short Term Bond	Global Short Term Bond	Intl Small Cap	US Short Term Bond	Cash	Intl Small Cap	US Short Term Bond
-9.10%	-12.51%	-20.48%	1.94%	1.20%	2.98%	4.25%		-47.01%	2.29%	1.99%	-15.94%	1.48%	0.02%	-4.95%	3.67%
Emerging Markets Value	Intl Large Value	US Large	Cash	US Short Term Bond	US Short Term Bond	Global Short Term Bond	US REIT	Emerging Markets Value	Cash	Cash	Emerging Markets Value	Cash	Emerging Markets Value	Intl Large Value	Cash
-31.47%	-18.52%	-22.10%	1.02%	1.20%	1.75%	4.09%	-17.56%	-50.27%	0.10%	0.12%	-17.86%	0.06%	-5.11%	-5.39%	1.85%

Source: Morningstar Direct 2015. Index representation as follows: U.S. Large Cap (S&P 500 Index), U.S. Value Stocks (Russell 1000 Value Index), U.S. Small Company Stocks (Russell 2000 Index), U.S. Real Estate Market (Dow Jones U.S. Select REIT Index), International Developed Value (MSCI World Ex USA Value Index (net div.)), International Small (MSCI World Ex USA Small (net div.)), Emerging Markets (MSCI Emerging Markets Index (net div.)), Global Bonds (Citi WGBI 1-5Yr Hdg USD), US Bonds (BofA ML Corp & Govt 1-3 Yr TR)., 65/35 Index Mix: 2% Cash, 16% ST US Fixed Income, 17% Global Bonds, 15% US Large, 12% US Value, 8% US Small, 14% Intl Large Value, 7% Intl Small, 5% Emerging Markets Value, 4% US REITs; rebalanced annually. Indexes are unmanaged baskets of securities that are not available for direct investment by investors. Index performance does not reflect the expenses associated with the management of an actual portfolio. Treasury notes are guaranteed as to repayment of principal and interest by the U.S. government. Past performance is not a guarantee of future results. All investments involve risk, including loss of principal. Foreign securities involve additional risks, including foreign currency changes, political risks, foreign taxes, and different methods of accounting and financial reporting. Fixed income investments are subject to interest rate and credit risk. Emerging markets involve additional risks, including, but not limited to, currency fluctuation, political instability, foreign taxes, and different methods of accounting and financial reporting. Real estate securities funds are subject to changes in economic conditions, credit risk and interest rate fluctuations. All investments involve risk, including the loss of principal and cannot be guaranteed against loss by a bank, custodian, or any other financial institution.

Asset Class Returns 2000-2014

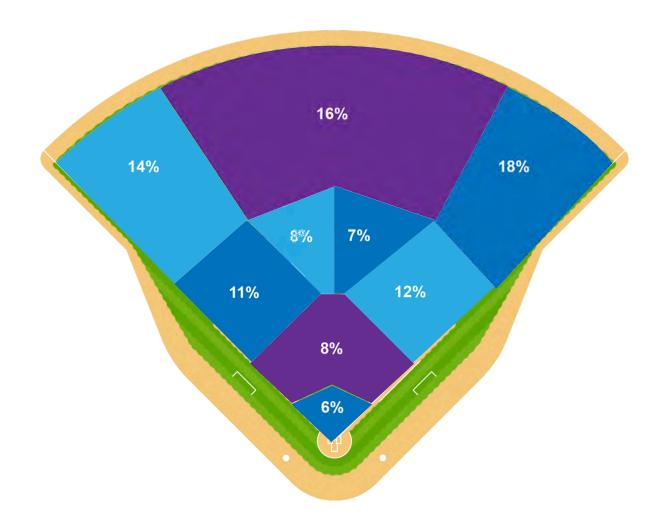
US REIT US REIT US REIT US REIT US REIT Bond 6.09% 62.26% 33.16% 33.16% 32.95% 35.97% 42.20% 6.59% 79.11% 28.07% 9.37% 20.00% 33.82% Global Short Term Bond 8.28% 8.71% Campulate Campulate	32.00% le US Large 13.69%	US REIT 12.74% Emerging Markets Value 8.08% US Small Cap
31.04% 12.35% 6.09% 62.26% 33.16% 32.95% 35.97% 42.20% 6.59% 79.11% 28.07% 9.37% 20.00% 338.82% Global Short Term Bond 8.28% 8.71% 5.10% 61.35% 30.78% 26.19% 31.96% 51.96% 68.79% 46.79% 26.86% 23.1% Intl Small Cap Bond 8.71% Global Short Term Bond 8.28% 8.71% US Short Term Bond 5.10% 61.35% 30.78% 26.19% 31.96% 68.79% 46.79% 26.86% 23.1% Intl Small Cap Bond 6.87% 46.79% 26.86% 23.1% Intl Small Cap 26.86% 23.1% Intl Large Value 32.53% Intl Large Value Bond 6.87% Intl Large Value Intl Small Cap 26.86% 23.1% US Large Value US La	US Large NUS Large Value	Emerging Markets Value 8.08% US Small Cap
Term Bond 8.28% 8.71% 1 Term Bond 5.10% 61.35% 30.78% 26.19% Markets Value 31.96% 6.87% 46.79% 26.86% 2.31% 17.69% 32.53% 1 Term Bond 61.35% 1 US Short Term Bond Bond 1 Term Bond 1 Term Bond 20.31% 17.69% 32.53% 1 Term Bond 1 Term Bond 1 Term Bond 20.31% 17.69% 1 Term Bond 20.31% 1 Ter	13.69% US Large Value	Markets Value 8.08% US Small Cap
US Short Term Bond US REIT US Small Cap Emerging Markets Value US REIT Intl Large Value Global Short Term Bond US Large Value US Large Value US Large VAIUE US LARGE VAI	US Large Value	US Small Cap
Bond Term Bond Markets Value Term Bond Term Bond		
0.00% 0.44% 0.00% 17.01% 0.00% 17.01% 0.00% 0.00% 0.00% 0.00%	13.4370	7.38%
LIS Lerge Value Cook Int Lerge Value Int Lerge	The second secon	
US Large value Intit Large val		Intl Small Cap
7.02% 3.83% 1.65% 45.30% 24.33% 13.80% 22.25% 5.96% -4.34% 28.46% 18.41% 1.56% 17.12% 29.30%	4.89%	7.18%
Cash US Small Cap Emerging US REIT US Small Cap 65/35 Mix Intl Small Cap US Large Value US Large Value US Large Value US Small Cap US S	e 65/35 Mix U	US Large Value
5.89% 2.49% -4.54% 36.18% 18.32% 8.77% 19.31% 5.49% -33.79% 27.17% 15.51% 0.39% 16.35% 22.95%	4.48%	6.62%
65/35 Mix Emerging Markets Value 65/35 Mix US Large Value US Large Value US Carge Value US Small Cap 65/35 Mix US Large Value US Large US Large 05/35 Mix US Large Value US Large Value US Carge Value US	Global Short Term Bond	65/35 Mix
0.75% 1.48% -7.60% 30.03% 16.49% 7.03% 18.37% 5.29% -36.85% 26.46% 15.06% 0.04% 16.00% 17.14%	1.90%	6.07%
US Small Cap 65/35 Mix Intl Small Cap US Large 65/35 Mix US Large 65/35 Mix Cash US Large 65/35 Mix 65/35 Mix 65/35 Mix Markets Volume	US Short Term	US Large
-3.03% -2.59% -7.82% 38.69% 14.16% 4.91% 16.62% 4.66% -37.00% 22.67% 11.10% -2.67% 15.87% 1.22%	Bond 0.78%	4.24%
Intl Large Value US Large Value US Large Value US Large Value US Small Cap US Small	m Cash In	Intl Large Value
-3.14% -5.59% -15.53% 27.68% 10.88% 4.55% 15.80% 1.45% -39.20% 19.69% 3.25% -4.18% 11.76% 0.71%	0.02%	3.82%
U.C. Charl Torm O.L. L.C. L. Clabel Charl		Global Short
Bond Term Bond Term Bond Term Bond Bond Bond Bond Bond Term Bond Term Bond	0 0	Term Bond
-7.56% -11.89% -15.91% 2.76% 2.66% 3.08% 4.80% -0.17% -44.09% 3.83% 2.82% -12.17% 2.10% 0.62%	-4.08%	3.69%
US Large Intl Small Cap US Small Cap Global Short Term Bond US Small Cap Global Short Term Bond US Small Cap Intl Small Cap Global Short Term Bond US Small Cap Intl Small Cap Global Short Term Bond Term Bond US Small Cap Bond Cash	Intl Small Cap	US Short Term Bond
-9.10% -12.51% -20.48% 1.94% 1.20% 2.98% 4.25% -1.56% -47.01% 2.29% 1.99% -15.94% 1.48% 0.02%	-4.95%	3.67%
Emerging Intl Large Value US Large Cash US Short Term US Short Term Bond Bond Bond Bond Bond Bond Bond Bond	Intl Large Value	Cash
Markets Value Bond Bond Term Bond Markets Value Markets Value Markets Value Markets Value Service Markets Valu	-5.39%	1.85%

Source: Morningstar Direct 2015. Index representation as follows: U.S. Large Cap (S&P 500 Index), U.S. Value Stocks (Russell 1000 Value Index), U.S. Small Company Stocks (Russell 2000 Index), U.S. Real Estate Market (Dow Jones U.S. Select REIT Index), International Developed Value (MSCI World Ex USA Value Index (net div.)), International Small (MSCI World Ex USA Small (net div.)), Emerging Markets (MSCI Emerging Markets Index (net div.)), Global Bonds (Citi WGBI 1-5Yr Hdg USD), US Bonds (BofA ML Corp & Govt 1-3 Yr TR)., 65/35 Index Mix: 2% Cash, 16% ST US Fixed Income, 17% Global Bonds, 15% US Large, 12% US Value, 8% US Small, 14% Intl Large Value, 7% Intl Small, 5% Emerging Markets Value, 4% US REITs; rebalanced annually. Indexes are unmanaged baskets of securities that are not available for direct investment by investors. Index performance does not reflect the expenses associated with the management of an actual portfolio. Treasury notes are guaranteed as to repayment of principal and interest by the U.S. government. Past performance is not a guarantee of future results. All investments involve risk, including loss of principal. Foreign securities involve additional risks, including foreign currency changes, political risks, foreign taxes, and different methods of accounting and financial reporting. Fixed income investments are subject to interest rate and credit risk. Emerging markets involve additional risks, including, but not limited to, currency fluctuation, political instability, foreign taxes, and different methods of accounting and financial reporting. Real estate securities funds are subject to changes in economic conditions, credit risk and interest rate fluctuations. All investments involve risk, including the loss of principal and cannot be guaranteed against loss by a bank, custodian, or any other financial institution.

Diversification



Diversification



The only investors who shouldn't diversify are those who are right 100% of the time

— John Templeton, 1983

Standardized Performance Data and Disclosures

Average Annual Total Returns (%)	3 Мо	1 Yr	5 Yr	10 Yr	Since I	nception
S&P 500 TR	4.9	13.7	15.5	7.7	10.7	Jan-70
Russell 1000 Value TR USD	5.0	13.5	15.4	7.3	12.5	Dec-78
Russell 2000 TR USD	9.7	4.9	15.5	7.8	11.9	Dec-78
DJ US Select REIT TR USD	15.1	32.0	17.0	8.1	9.6	Dec-86
MSCI World Ex USA Value NR USD	-5.2	-5.4	4.5	4.2	11.5	Dec-74
MSCI World Ex USA Small Cap NR USD	-3.4	-5.3	7.9	5.9	8.3	Dec-00
MSCI EM NR USD	-6.4	-4.1	0.5	8.6	11.7	Dec-98
Citi WGBI 1-5 Yr Hdg USD	0.5	1.9	1.8	3.1	5.8	Jan-85
BofAML US Corp&Govt 1-3 Yr TR USD	0.1	0.8	1.5	2.9	5.2	Jun-86
65/35 Mix	1.8	4.5	8.1	6.3	6.1	Jan-00

Data as of 12/31/14

Source: Morningstar Direct 2015. Indexes are unmanaged baskets of securities that are not available for direct investment by investors. Index performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results. All investments involve risk, including loss of principal. Foreign securities involve additional risks, including foreign currency changes, political risks, foreign taxes, and different methods of accounting and financial reporting. Fixed Income investments are subject to interest and credit risk. Market segment (Index representation) as follows: U.S. Large Cap (S&P 500 Index), U.S. Value Stocks (Russell 1000 Value Index), U.S. Small Company Stocks (Russell 2000 Index), U.S. Real Estate Market (Dow Jones U.S. Select REIT Index), International Developed Value (MSCI World Ex USA Value Index (net div.)), International Small (MSCI World Ex USA Small (net div.)), Emerging Markets (MSCI Emerging Markets Index (net div)), Global Bonds (Citi WGBI 1-5Yr Hdg USD), US Bonds (BofA ML Corp & Govt 1-3 Yr TR)., 65/35 Index Mix: 2% Cash, 16% ST US Fixed Income, 17% Global Bonds, 15% US Large, 12% US Value, 8% US Small, 14% Intl Large Value, 7% Intl Small, 5% Emerging Markets Value, 4% US REITs; rebalanced annually.



